

# Jake Graham Jellison

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## Education & Honors

**University of Georgia, Terry School of Business; Athens, GA**

*Expected Graduation: May 2024*

- ❖ **Major:** Real Estate
- ❖ **GPA:** 3.5/4.00
- ❖ **Dean's List:** Fall 2021 (3.70/4.00 GPA) and Spring 2022 (3.6/4.0 GPA)

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## Professional Experience

**Ruth And Raine Real Estate; Los Angeles, CA**

*May 2022- August 2022*

*Summer Intern*

- ❖ Assisted in marketing and advertising promotional activities
- ❖ Managed and updated customer relationship database
- ❖ Tracked monthly performance and sales metrics through excel to ensure goals were met
- ❖ Scouted and analyzed residential properties and provided in depth presentations to my supervisor

**AGR Private Equity Firm; Reno, NV**

*Summer Intern*

*June 2021 - July 2021*

- ❖ Collaborated cross-functionally, performed market research, and analyzed industry trends to formulate and present a comprehensive report to board members on potential investment opportunities
- ❖ Represented AGR Firm at the BMO Farm-to-Market Conference and vetted 35 public companies to compile a list of the top five with the best investment potential
- ❖ Analyzed performance of 30+ companies in AGR's investment portfolio and presented analysis to CEO

**Lacrosse Trainer**

*Instructor*

*January 2019 – August 2019*

- ❖ Taught middle school students the sport of lacrosse through various drills to improve their skills and knowledge of the game
- ❖ Directed over 50 practices where I improved my time management, leadership, and communication skills by working with the kids and I's schedules over the summer and school year

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## Certifications

**Break into CRE Real Estate Financial Modeling**

*June 2022*

- ❖ Modeled real estate transactions for multiple different asset types and solved for key investment metrics
- ❖ Learned foundational analytical and financial modeling tools necessary to break into the real estate private equity industry and model deals

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## Highlights

**Eastdil Secured Virtual Real Estate Finance Training Program**

*June 2022*

- ❖ Real Estate Finance concepts, fundamentals, and principles
- ❖ Real Estate Financial Modeling in Excel

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## Leadership & Activities

**University of Georgia Real Estate Society; Athens, GA**

*September 2021 – Present*

- ❖ Participate in weekly presentations and events focused on informing students about different sectors within the commercial real estate industry while networking with real estate industry professionals
- ❖ Attend presentations by real estate professionals to gain insights on their career paths and development

**Chi Phi Fraternity; Athens, GA**

*Rush Chairman*

*May 2021- December 2021*

- ❖ Organized and facilitated all chapter rush activities for 2021 Fall and Spring Fraternity Rush season
- ❖ Led Chapter in connecting with 400+ potential new members and identified top candidates that exemplified Chi Phi values
- ❖ Successfully recruited 28 new members during fall rush and 13 new members in the spring semester

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## Skills & Interests

- ❖ Leadership, Microsoft Excel, Teamwork, Office Programs, Fitness, Comedy, The Dawgs, Snowboarding